

March 23-26, 2026



# EXHIBITOR PROSPECTUS

2026 AEA Convention & Trade Show



CONVENTION DATES:  
**MARCH 23-26, 2026**

TRADE SHOW DATES:  
**MARCH 24-25, 2026**

LOCATION OF CONVENTION & TRADE SHOW: **HILTON ANATOLE**



## EXHIBITORS: MAXIMIZE YOUR INVESTMENT

### • ADVERTISING

Get your message out to your dealers by advertising in the following publications and letting them know you will be exhibiting at the AEA Trade Show.

- *Avionics News* magazine - Whether you advertise year-round or in special issues, your message not only reaches your dealers, but pilots, too!
- Show Guide - This comprehensive show schedule and exhibitor listing is distributed to and referenced repeatedly by AEA Convention attendees.
- AEA website and AEA Wired e-newsletter — Reach the masses of individuals who depend on this type of media for their information!

### • PRESS COVERAGE

Each year, the general aviation industry press is on-site to get the latest information regarding avionics and related products. Take advantage of meeting with members of the aviation media during the show.

If you offer products or services to the general aviation industry through a dealers' network, do not miss out on reaching hundreds of current and potential dealers all in one place – the AEA International Convention & Trade Show!

The AEA Trade Show gives you the opportunity to:

- *Contact new prospects and generate leads.*
- *Reinforce customer relationships.*
- *Promote your company's image and maximize its market exposure.*
- *Discuss the needs of your customers face to face.*
- *Launch new products or services at the dealer level. Network and build relationships with decision-makers and influencers.*

### • NEW PRODUCT INTRODUCTION SESSION

The "must-attend" event of the year. The AEA New Product Introductions will take place the day before the trade show opens. Exhibitors with new products to the industry as of Jan. 1 will be invited to submit a request to be part of this most talked about session. Space is limited. Detailed information will be sent to contracted exhibitors by early December.

### • SPONSORSHIPS

Sponsoring items for the annual AEA International Convention & Trade Show is always a good way to say "thank you" to your dealers and customers. If you have a sponsorship idea, please let us know. As always, the items available for sponsorship are on a first-come, first-served basis.

## PRELIMINARY SCHEDULE

### • SUNDAY / March 22

8 a.m. - 5 p.m. .... Exhibit Hall Setup

### • MONDAY / March 23

7:30 a.m. - 8:15 a.m. .... Regulatory Rise & Shine

8 a.m. - 5 p.m. .... Exhibit Hall Setup

8:30 a.m. - Noon ..... Opening, Awards Ceremony & New Product Introductions

1:30 p.m. - 5 p.m. .... Training Sessions

5:30 p.m. - 7:30 p.m. .... First-Nighter Event

### • TUESDAY / March 24

8 a.m. - 10:15 a.m. .... Training Sessions

10:30 a.m. - 5 p.m. .... Exhibit Hall open  
[ with light lunch in hall ]

### • WEDNESDAY / March 25

8 a.m. - 6:30 p.m. .... Delegates Conference

8 a.m. - 10:15 a.m. .... Training Sessions

10:30 a.m. - 4 p.m. .... Exhibit Hall open  
[ with light lunch in hall ]

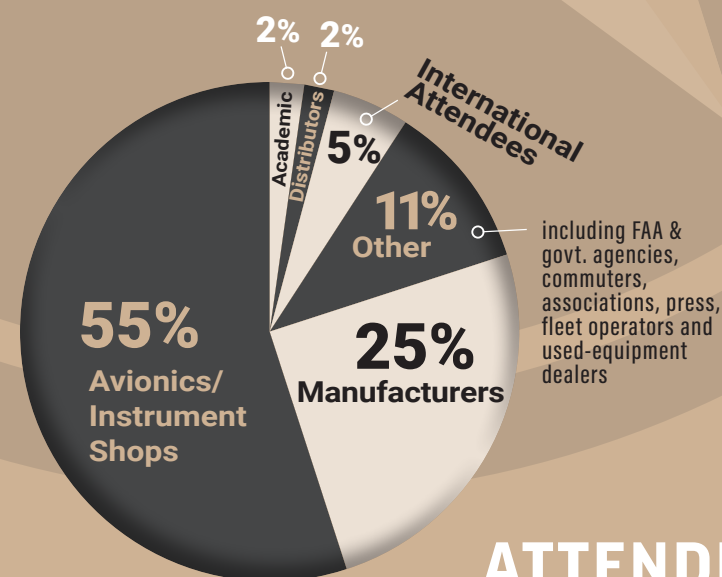
4 p.m. - 11 p.m. .... Exhibit Dismantling

### • THURSDAY / March 26

8 a.m. - 3 p.m. .... Delegates Conference

8 a.m. - Noon ..... Exhibit Dismantling

8 a.m. - 3:30 p.m. .... Training Sessions



## ATTENDEE DEMOGRAPHICS

## HEADQUARTERS HOTEL



### THE HILTON ANATOLE

will serve as the headquarters hotel for the AEA International Convention & Trade Show.

### Hilton Anatole

2201 N. Stemmons Freeway  
Dallas, TX 75207

- **DIRECT LINK ON AEA WEBSITE:**  
[aea.net/convention](http://aea.net/convention)

- **ROOM RATE:**  
Room rate is \$259 plus "mandatory daily fee" of \$17.75

- **DEADLINE FOR RESERVATIONS:**  
Feb. 18, 2026

*Please note: AEA does not work with any housing agencies to make hotel reservations on your behalf. We strongly suggest you work directly with the hotel when making your room reservations.*



*of attendees are executive management with the final say or high influence in purchasing products and services.*



# 2025 EXHIBITORS

The following companies exhibited at the 2025 AEA Convention in PHOENIX, ARIZONA

- ACR Electronics
- Aero Express
- AeroMech
- Air Dallas Instruments
- AIR Quality Training
- AirCorps Aviation
- Aircraft Lighting International
- Aircraft Spruce and Specialty
- AIRR Engineering
- ALTO Aviation
- American Gem Packaging Solutions
- Amphenol CIT
- Anodyne Electronics Manufacturing
- Appareo Aviation
- Applied Avionics
- Arc-Tronics
- Archangel Systems
- Aspen Avionics
- Astro Tool
- Astronautics Corporation of America
- Astronics
- Aviation Design and Supply
- Avidyne
- Avionica
- Avionics Specialist
- Avionteq
- Avotek
- Barfield
- Becker Avionics
- Bigorre Aerospace
- Blackhawk Performance Centers
- Blue Avionics
- Bongiovi Aviation
- Buller Enterprises
- Cabin Management Solutions
- Cal Labs
- Canyon AeroConnect
- CCX Technologies

- CiES
- CKC Laboratories
- Collins Aerospace
- D.L.S. Electronic Systems
- Daedalean
- Dallas Avionics
- Daniels Manufacturing
- Dayton-Granger
- DB Integrations
- DPI Labs
- Druck
- Duncan Aviation
- EBIS Software
- EDMO Distributors
- EIT Avionics
- Elliott Aviation
- Express Calibration Services
- Eye in The Sky
- Fieldtech Avionics & Instruments
- Flight Data Systems
- Flight Data Technologies
- Flightcell International
- FreeFlight Systems
- Garmin
- Georgian Aerospace
- GigaFlight Connectivity
- Gogo Business Aviation
- Guardian Avionics
- Guardian Mobility
- Honeywell Aerospace
- Innovative Advantage
- Innovative Solutions & Support
- Jupiter Avionics
- Kelly Manufacturing
- KGB Aviation Solutions
- KGS Electronics
- Kronotek Enterprises
- L3Harris Commercial Aviation Solutions
- Laselec
- Laversab
- Luma Technologies
- Marsh McLennan Agency

- Metrea Aerospace Design
- Mid Continent Controls
- Mid-Continent Instruments and Avionics
- Millennium International
- Moog
- NATA Compliance Services
- Nav-Aids Ltd.
- Nighthawk Flight Systems
- One Mile Up
- Ontic
- Outerlink
- Pacific Southwest Instruments
- PIC Wire & Cable
- Pilot John International
- PilotSafety.org
- Precision Heli-Support
- Prizm Aircraft Lighting
- PS Engineering
- Quality Circuits
- RIM Enterprises LLC
- Sandia Aerospace
- Sathom
- SEND
- Shadin Avionics
- Skytrac Systems
- Southeast Aerospace
- Specmat Technologies
- Spectrum Technologies USA
- SRS Aviation
- StandardAero
- TBX Software
- Technisonic
- Tel-Instrument Electronics
- Texas Aerospace Technologies
- Thales
- Tri-Star Technologies
- Trig Avionics Ltd.
- uAvionix
- Universal Avionics
- VIAVI Solutions
- Weiss Technik North America
- Whelen Aerospace Technologies

## IMPORTANT DATES

**FIRST PLACEMENT  
FOR EXHIBIT SPACE**

**NOV. 1, 2025**

**EXHIBIT SPACE  
CANCELLATION  
DEADLINE**

**DEC. 31, 2025**

**BOOTH PERSONNEL  
REGISTRATION  
DEADLINE**

**MARCH 3, 2026**

## IMPORTANT CONTACTS

### ● DEBRA McFARLAND

Aircraft Electronics Association

debbiem@aea.net  
816-347-8400

- Exhibit Space
- Name Badge Registrations
- Meeting Registration
- Hosted Functions
- New Product Introductions

### ● RACHEL HILL

rachelh@aea.net  
816-366-5109

Advertising:

- Avionics News Magazine
- Show Guide

### ● APRIL MOODY

SS&G Management

April.Moody@ssgmanagement.net  
985-377-8800

- Booth Setup
- Ordering Items for Booth
- Shipping Information

### ● LINDA ADAMS

Aircraft Electronics  
Association

lindaa@aea.net  
816-347-8400

- Convention Sponsorships
- Silent Auction

EXHIBITOR PRICING

● AEA MEMBERS

10 x 10 Non-Corner

- \$2,500 per space (paid by check or ACH)
- \$2,575 per space (paid by credit card)

10 x 10 Corner

- \$2,975 per space (paid by check or ACH)
- \$3,050 per space (paid by credit card)

● NON-MEMBERS

10 x 10 Non-Corner

- \$4,250 per space (paid by check or ACH)
- \$4,400 per space (paid by credit card)

● EXHIBITOR BADGES

- All booth personnel must be registered to gain entrance into the Exhibit Hall.
- You are provided four badges free of charge for each 10' x 10' exhibit space contracted.
- Any additional name badges are \$100 per person.

● EXHIBIT FEE INCLUDES:

- Space rental, pipe and drape in Exhibit Hall.
- Company identification sign in booth.
- Four exhibitor badges for company personnel.
- Listing in AEA Show Guide with up to 50 words describing your company, products or services.
- Free internet links directly to your company's website and a company description on the AEA Convention website.
- An AEA Convention logo, including your name and booth number, to post on your website, which can link directly to the AEA Convention website.
- Security when the Exhibit Hall is closed.
- Entry to all training courses and the First-Nighter Event.

\* Exhibit space fee does not include carpet, furniture, electricity, communications needs or material handling charges.

● ASSIGNMENT OF EXHIBIT SPACE

To be eligible for the first placement on Nov. 1, 2025, your company must meet the following requirements:

- Be a member of the AEA.
- Participated as an exhibitor at the 2025 AEA Convention in Phoenix.
- Return a completed contract with payment in full by Nov. 1, 2025.
- Membership dues and other invoices must be paid in full.
- Assignments will be made first to those companies contracting three or more exhibit spaces.

Based on the requirements outlined, the placement drawing is completely random with no exhibitor given priority. Contracts received after the Nov. 1, 2025, deadline will be assigned space in the order they are received.

The AEA reserves the right to assign and/or reassign the exhibitor to exhibit space other than that requested by the exhibitor and to rearrange the layout of the exhibit hall if deemed necessary. No exhibitor will assign, sublet or share the whole or any part of purchased exhibit space.

Examples of CORNER booths are:  
101, 502, 823, 1223

Examples of NON-CORNER booths are:  
109, 609, 916, 1217

The floor plan shows a large rectangular exhibit hall. The entrance is on the left side, marked with a double line and the word 'ENTRANCE'. A dark blue rectangular area with the AEA logo is located near the entrance. Along the top-left wall, the text 'AeroNews' is written diagonally. The hall is filled with various booth layouts, mostly 10x10 squares, some of which are divided into smaller sections. Large rectangular areas are designated for a 'Silent Auction' (top center) and 'Skills Comp 1121' (top right). A 'Lunch Court Entrance' is located at the bottom center. The bottom of the plan features a series of circles of varying sizes, representing a decorative or functional area.

ENTRANCE

AeroNews

AEA

Silent Auction

Skills Comp 1121

Lunch Court Entrance

EXHIBIT HALL HOURS

● Tuesday, March 24  
10:30 a.m. - 5 p.m.

● Wednesday, March 25  
10:30 a.m. - 4 p.m.

Complimentary light lunch will be served both days inside a designated area in the Exhibit Hall for all exhibitors and attendees!